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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION

MICHELLE T. WAHL, on behalf of herself  
and all others similarly situated,

Plaintiff,

v.

AMERICAN SECURITY INSURANCE  
COMPANY; and DOES 1-50, inclusive,

Defendant.

Case No. C08-00555-RS

**DEFENDANT AMERICAN SECURITY  
INSURANCE COMPANY'S NOTICE OF  
MOTION AND MOTION FOR  
JUDGMENT ON THE PLEADINGS**

Hearing Date: March 24, 2010  
Time: 9:30 a.m.  
Courtroom: 4

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**NOTICE OF MOTION AND MOTION**

TO PLAINTIFF AND HER ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on March 24, 2010, at 9:30 a.m. or as soon thereafter as the matter may be heard, in Courtroom 4 of the above Court, located at 280 South First Street, San Jose, California, pursuant to Federal Rule of Civil Procedure 12(c), defendant American Security Insurance Company (“ASIC”) will and hereby does move the Court to dismiss the class allegations for plaintiff Michelle T. Wahl’s lack of membership in the putative class and her consequent lack of representational standing, and to grant ASIC judgment on the pleadings in its favor as to the Second, Third, Fifth and Seventh Causes of Action in the First Amended Complaint. The Motion is based on the accompanying Memorandum of Points and Authorities, the files and records in this case, and all further evidence and arguments that may be adduced in connection with the Motion.

**MEMORANDUM OF POINTS AND AUTHORITIES**

**INTRODUCTION**

In June 2009, the Court issued its Order Granting in Part and Denying in Part Summary Judgment (“Summary Judgment Order”). Docket No. 69. In that Order, the Court addressed Ms. Wahl’s “basic theory” in this case, which is “that she should not have been charged for ASIC insurance as long as the LLPE [that is, Lender’s Loss Payable Endorsement] in her Farmers Policy provided adequate coverage to EMC [Ms. Wahl’s lender] (even though the policy no longer covered Wahl herself),” so “the policy her lender obtained from ASIC was unnecessary.” Summ. Judg. Order at 5 (alterations supplied). The Court granted summary judgment in ASIC’s favor on Ms. Wahl’s claims for breach of contract (First Cause of Action) and failure of consideration (Fourth Cause of Action). The Court declined to grant summary judgment on Ms. Wahl’s remaining claims for breach of statutory duty (Second Cause of Action), constructive fraud (Third Cause of Action), and alleged violations of the Unfair Competition Law (“UCL”), Cal. Bus. & Prof. Code § 17200 *et seq.* (Fifth Cause of Action), and did not address the request for declaratory relief (Seventh Cause of Action).

ASIC is entitled to dismissal of the class allegations, and to judgment on the pleadings as to the remaining claims. Taking the First Amended Complaint’s well-pleaded allegations as true,



1 along with the undisputed facts specified in the Summary Judgment Order, which must be treated  
2 as established in this action, it is apparent that Ms. Wahl lacks standing to represent the putative  
3 class, and that she fails to state any claim upon which relief can be granted.

4 First, Ms. Wahl, the sole named plaintiff, is not a member of the putative class she seeks to  
5 represent, which is defined to include all California homeowners who paid premiums “for any  
6 period of [lender-placed insurance (“LPI”)] which *overlapped* prior homeowner insurance still in  
7 effect pursuant to the homeowners’ LLPEs.” First Am. Compl. ¶ 26 (emphasis supplied).  
8 However, the Court ruled in its Summary Judgment Order that EMC waived coverage under the  
9 Farmers LLPE by arranging for ASIC to provide automatic coverage upon the expiration of Ms.  
10 Wahl’s prior homeowner’s insurance. The Court ruled further that the insurance “overlap” alleged  
11 by Ms. Wahl *never occurred*. Under these rulings, Ms. Wahl does not fall within her own class  
12 definition, and lacks standing to represent a class affected by a supposed “overlap.”

13 Second, ASIC is entitled to judgment on the breach of statutory duty and constructive fraud  
14 claims. ASIC does not owe a statutory duty of disclosure under California Insurance Code § 332 to  
15 third-party beneficiaries like Ms. Wahl. The duty extends only to a *party* to an insurance contract.  
16 Moreover, even if Ms. Wahl had a statutory right to information, she waived it under Insurance  
17 Code § 336 by failing to make reasonable inquiries in light of what she knew about the potential  
18 and actual cost of the EMC LPI coverage. Ms. Wahl was warned repeatedly that the LPI coverage  
19 would be substantially more expensive than any homeowner’s insurance she might purchase on her  
20 own. In addition, as a third-party beneficiary who is not a party to the ASIC-EMC insurance  
21 contract, Ms. Wahl is not entitled to rescind it. Finally, Section 332 does not impose a tort duty (as  
22 distinguished from a contract duty), and thus cannot support the constructive fraud claim.

23 Third, ASIC is entitled to judgment on the UCL claims. To the extent Ms. Wahl asserts  
24 UCL claims based on the alleged nondisclosure of information required to be disclosed by Section  
25 332, the claims fail for the same reasons as the breach of statutory duty and fraudulent concealment  
26 claims. To the extent Ms. Wahl asserts a UCL claim based on the supposedly “unfair” practice of  
27 placing full replacement value insurance in lieu of an LLPE, the claim fails because that is a  
28 business practice of EMC, not ASIC. Further, placing full replacement value insurance in lieu of an

LLPE is not “unfair” within the meaning of the UCL. Ms. Wahl has failed to identify any legislatively declared policy impinged upon by this practice. In fact, the California Insurance Code and applicable regulations affirmatively grant EMC and ASIC a “safe harbor” to place the coverage allowed by a lender’s mortgage instrument. And, since Ms. Wahl could have reasonably avoided any purported “injury” by simply complying with her Deed of Trust and purchasing acceptable coverage, she fails to state a claim for relief under the UCL’s unfairness prong. Nor may Ms. Wahl second-guess as “unfair” the provisions of her Deed of Trust, which the Court held authorizes EMC to determine the adequacy of any insurance coverage, and to charge for any replacement insurance.

Fourth, ASIC is entitled to judgment on the requested declaratory relief. In light of the Summary Judgment Order, ASIC could not have acted contrary to the “rights and duties under the provisions of ASIC’s FPI policies imposed on homeowners as insureds or additional insureds, and the homeowners’ LLPEs,” First Am. Compl. ¶ 68, so the requested declaratory relief no longer serves any useful purpose. In any event, the request for declaratory relief is moot since Ms. Wahl is no longer covered under any ASIC insurance policy.

#### APPLICABLE LEGAL STANDARDS

“A motion for judgment on the pleadings challenges the legal sufficiency of the opposing party’s pleadings, and the allegations contained therein. The standard applied by the court in treating a motion for judgment on the pleadings is the same as that applied by the court in considering motions to dismiss under [Federal Rule of Civil Procedure] 12(b)(6).” *Identity Arts v. Best Buy Enter. Servs., Inc.*, No. C05-4656 PJH, 2007 WL 1149155, at \*4 (N.D. Cal. Apr. 18, 2007). However, “if a party raises an issue as to the court’s subject matter jurisdiction on a motion for a judgment on the pleadings, the district judge will treat the motion as if it had been brought under Rule 12(b)(1).” *Rutenschroer v. Starr Seigle Communications, Inc.*, 484 F. Supp. 2d 1144, 1148 (D. Haw. 2006) (internal quotation marks omitted).

Under the Rule 12(b)(6) standard, a plaintiff’s well-pleaded factual allegations are taken as true but, “in considering the motion, this Court may take judicial notice of its own orders and of records in a case before it.” *In re Am. Funds Secs. Litig.*, 556 F. Supp. 2d 1100, 1103 (C.D. Cal. 2008); *see also Identity Arts*, 2007 WL 1149155, at \*4 n.3 (in ruling on a motion for judgment on

the pleadings, taking judicial notice of a prior order on a motion for preliminary injunction in the same case); *cf. Mack v. South Bay Beer Distribs., Inc.*, 798 F.2d 1279, 1282 (9th Cir. 1986), *overruled on other grounds by Astoria Fed. Savs. & Loan Ass'n v. Solimino*, 501 U.S. 104 (1991) (“On a motion to dismiss, however, a court may take judicial notice of facts outside the pleadings.”). Here, the Court and the parties are bound by the facts determined in the Summary Judgment Order. In resolving ASIC’s summary judgment motion, the Court “issue[d] an order specifying what facts” are “not genuinely at issue. The facts so specified must be treated as established in the action.” Fed. R. Civ. P. 56(d)(1).

Under the Rule 12(b)(1) standard, “a jurisdictional attack may be facial or factual. In a facial attack, the challenger asserts that the allegations contained in a complaint are insufficient on their face to invoke federal jurisdiction. By contrast, in a factual attack, the challenger disputes the truth of the allegations that, by themselves, would otherwise invoke federal jurisdiction.” *Safe Air for Everyone v. Meyer*, 373 F.3d 1035, 1039 (9th Cir. 2004). “In resolving a factual attack on jurisdiction, the district court may review evidence beyond the complaint without converting the motion to dismiss into a motion for summary judgment. The court need not presume the truthfulness of the plaintiff’s allegations.” *Id.* (internal citation omitted).

### BACKGROUND

The facts herein are derived from the First Amended Complaint, the exhibits appended to the First Amended Complaint, and the Court’s Summary Judgment Order. On May 25, 2004, Ms. Wahl signed a \$465,000 fixed rate note and an accompanying Deed of Trust (“Deed”) in favor of Argent Mortgage Company, LLC (“Argent”). Summ. Judg. Order at 1. Under the Deed’s provisions, Ms. Wahl was required to keep the property’s improvements “insured against loss by fire” and other “hazards,” and if she failed to do so, Argent could make its own insurance arrangements at Ms. Wahl’s expense. *Id.* at 2. The Deed warned: “Lender is under no obligation to purchase any particular type or amount of coverage. . . . Borrower acknowledges that the cost of the insurance so obtained might significantly exceed the cost of insurance that the Borrower could have obtained. Any amounts disbursed by Lender under this Section . . . shall become additional debt of Borrower secured by this Security Instrument.” *Id.* The Deed provides further:

1 The insurance [arranged by Borrower] shall be maintained in amounts (including  
 2 deductible levels) and for the periods that Lender requires. What Lender requires  
 3 pursuant to the preceding sentences can change during the term of the Loan. The  
 4 insurance carrier providing the insurance shall be chosen by Borrower subject to  
 Lender's right to disapprove Borrower's choice, which right shall not be exercised  
 unreasonably. . . . All insurance policies required by Lender and renewals of such  
 policies shall be subject to Lender's right to disapprove such policies[.]

5 Effective July 29, 2005, Ms. Wahl purchased a homeowner's insurance policy through  
 6 Farmers Insurance Exchange ("Farmers Policy"), for an annual premium of \$2,445.48. *Id.* The  
 7 Farmers Policy included an LLPE clause. *Id.* at 3; First Am. Compl. ¶ 9; First Am. Compl. Ex. A.  
 8 However, Ms. Wahl failed to pay the premium on her Farmers Policy that came due on January 12,  
 9 2006. Summ. Judg. Order at 3; First Am. Compl. ¶ 16(a). Farmers notified her in mid-January that  
 10 unless she paid the premium before January 27, 2006, the policy would be cancelled. Summ. Judg.  
 11 Order at 3; First Am. Compl. ¶ 16(a). Ms. Wahl still did not pay, and on February 6, 2006, Farmers  
 12 mailed her a notice indicating that the policy had been cancelled and that her home was no longer  
 13 insured. Summ. Judg. Order at 3; First Am. Compl. ¶ 16(a)-(b); First Am. Compl. Ex. B. The  
 14 notice was copied to EMC, which had become Argent's successor-in-interest by that time. Summ.  
 15 Judg. Order at 3; First Am. Compl. ¶ 16(c).

16 At the time of these events, EMC had standing agreements and a master policy with ASIC  
 17 for lender-placed insurance. Summ. Judg. Order at 3. These agreements provided that whenever  
 18 one of EMC's borrowers failed to maintain their homeowner's insurance, the LPI coverage would  
 19 come into effect immediately and automatically. *Id.* Under the agreements, ASIC automatically  
 20 covered all interests in Ms. Wahl's property as of January 27, 2006. *Id.*; see First Am. Compl. ¶  
 21 16(c); First Am. Compl. Ex. G ("Conditions" section of "Residential Property Policy," ¶ 3).

22 On February 27, 2006, Ms. Wahl received a letter indicating that EMC had secured  
 23 temporary insurance in the form of a sixty-day binder through ASIC. Summ. Judg. Order at 3; First  
 24 Am. Compl. ¶ 16(c); First Am. Compl. Ex. C. The letter cautioned: "If proof of your insurance is  
 25 not supplied within 60 days, EMC will be required to obtain adequate insurance coverage at your  
 26 expense. . . . Your monthly payments will increase due to the cost of this coverage. Any policy we  
 27 purchase on your behalf may be cancelled at any time by providing proof of acceptable insurance  
 28 coverage." Summ. Judg. Order at 3-4; First Am. Compl. Ex. C. The letter went on to warn that

1 “[s]ince this policy will insure your house without inspection, the cost may be much higher than  
 2 you would normally pay if you purchase a policy from an agent and/or insurance company of your  
 3 choice. The coverage amount may be less than you had before.” Summ. Judg. Order at 4; First  
 4 Am. Compl. Ex. C. EMC sent a follow-up letter on April 3, 2006, which repeated this information  
 5 and enclosed an ASIC insurance binder. Summ. Judg. Order at 4; First Am. Compl. Ex. D.

6 The insurance binder accompanying the April 3, 2006 letter informed Ms. Wahl that the  
 7 premium for the LPI coverage would be \$4,052. Docket No. 35-2 (ASIC’s Notice of Filing of  
 8 Complete Exhibit D in Support of Motion to Dismiss).<sup>1</sup> The binder states that the LPI coverage  
 9 would be effective as of January 27, 2006, and states further: “The premium shown above is for a  
 10 fully one year policy. The lender will place a policy for you if you do not give them proof of  
 11 insurance on your house. You will be charged for each day that you do not have your own  
 12 insurance policy.” *Id.*

13 Ms. Wahl failed to procure another insurance policy on her own, and upon expiration of the  
 14 sixty-day temporary binder EMC had arranged through ASIC, EMC purchased a one-year LPI  
 15 policy from ASIC. Summ. Judg. Order at 4. The policy (a copy of which was forwarded to Ms.  
 16 Wahl) was effective as of January 27, 2006 – the original beginning date of the temporary binder  
 17 period, rather than the end date of that binder. *Id.*; First Am. Compl. ¶ 16(e)-(f). The total cost of  
 18 the annual premium was \$4,052. Summ. Judg. Order at 4; First Am. Compl. ¶ 16(f). The policy  
 19 named EMC as the primary insured and listed Ms. Wahl as an additional insured. Summ. Judg.  
 20 Order at 4; First Am. Compl. ¶ 16(e). In this capacity, Ms. Wahl was a “third-party beneficiary”

21 <sup>1</sup> Ms. Wahl attached the April 3, 2006 letter as Exhibit D to her First Amended Complaint, but she  
 22 failed to *also* attach the binder that was sent with, and referenced in, the letter. Among other things,  
 23 the April 3, 2006 letter states: “The full year premium for this policy is shown on the attached  
 24 binder.” The binder identifies the same coverage period as the period stated in the April 3, 2006  
 25 letter – the “Subject” of the letter reads “Hazard Insurance: 01/27/2006,” which is the same as the  
 26 inception date identified on the binder. Consideration of the binder is proper on this Motion. *See*  
 27 Fed. R. Civ. P. 10(c) (“A copy of a written instrument that is an exhibit to a pleading is a part of the  
 28 pleading for all purposes.”). “A pleader may not avoid the consequences of an entire document by  
 quoting from it selectively in the pleading, but not attaching the document as a whole to the  
 pleading.” 2 James Wm. Moore, *Moore’s Federal Practice* § 10.05[5] (3d ed. 2009); *see also*  
*Swartz v. KPMG LLP*, 476 F.3d 756, 763 (9th Cir. 2007) (holding that when the plaintiff fails to  
 introduce a pertinent letter as part of his pleading, the defendant may introduce the letter as part of  
 its motion attacking the pleading).

1 under the ASIC insurance contract. Summ. Judg. Order at 6 n.4. EMC charged the cost of the  
 2 premium to Ms. Wahl's escrow account at the end of the sixty-day temporary binder period. *Id.* at  
 3 4; First Am. Compl. ¶ 16(g).

4 The LPI policy stayed in place throughout 2006. Summ. Judg. Order at 4; First Am. Compl.  
 5 ¶ 16(g). In December 2006, EMC notified Ms. Wahl that if she failed to provide proof of other  
 6 acceptable insurance coverage, the coverage would be renewed for a second year, effective January  
 7 27, 2007. Summ. Judg. Order at 4. When Ms. Wahl did not provide such proof, EMC renewed the  
 8 policy at a cost of \$4,052, which EMC again advanced and charged to Ms. Wahl. *Id.*; First Am.  
 9 Compl. ¶ 16(g). In July 2007, Ms. Wahl purchased a new insurance policy of her own through  
 10 Farmers, which became effective on July 19, 2007. Summ. Judg. Order at 5; First Am. Compl. ¶  
 11 16(g). Ms. Wahl provided proof of the new policy to EMC, and EMC cancelled the LPI coverage  
 12 effective July 19, 2007. Summ. Judg. Order at 5.

### 13 ARGUMENT

#### 14 I. Ms. Wahl Lacks Standing To Represent The Putative Class.

##### 15 A. Ms. Wahl Does Not Fall Within The Class Definition.

16 Ms. Wahl, the sole named plaintiff, is not a member of the defined putative class. She  
 17 therefore lacks standing to represent it.

18 Article III of the Constitution limits the jurisdiction of the federal courts to "cases and  
 19 controversies," "a restriction that has been held to require a plaintiff to show, *inter alia*, that he has  
 20 actually been injured by the defendant's challenged conduct." *Lee v. Am. Nat'l Ins. Co.*, 260 F.3d  
 21 997, 1001 (9th Cir. 2001). Nothing about the class action device relaxes the "cases and  
 22 controversies" limitation. Rather, "Rule 23's requirements must be interpreted in keeping with  
 23 Article III constraints, and with the Rules Enabling Act, which instructs that rules of procedure  
 24 'shall not abridge, enlarge or modify any substantive right,' 28 U.S.C. § 2072(b)." *Amchem Prods.*  
 25 *Inc., v. Windsor*, 521 U.S. 591, 612-13 (1997); *see also* Fed. R. Civ. P. 82 ("These rules do not  
 26 extend or limit the jurisdiction of the district courts or the venue of actions in those courts.").

27 Consequently, a named plaintiff like Ms. Wahl "must be part of the class and possess the  
 28 same interest and suffer the same injury as the class members." *Gen. Tel. Co. of the Southwest v.*



1 *Falcon*, 457 U.S. 147, 156 (1982); *see also Lewis v. Casey*, 518 U.S. 343, 357 (1996) (“‘That a suit  
 2 may be a class action adds nothing to the question of standing, for even named plaintiffs who  
 3 represent a class must allege and show that they personally have been injured, not that injury has  
 4 been suffered by other, unidentified members of the class to which they belong and which they  
 5 purport to represent.’”) (quoting *Simon v. Eastern Ky. Welfare Rights Org.*, 426 U.S. 26, 40 n.20  
 6 (1976)). “The purpose of defining a plaintiff class, through dates or otherwise, is to limit the class  
 7 of plaintiffs to those ascertainable individuals who have standing to bring the action.” *Zelman v.*  
 8 *JDS Uniphase Corp.*, 376 F. Supp. 2d 956, 966 (N.D. Cal. 2005).

9 A plaintiff who does not fall within the class definition is not a member of the putative class  
 10 and therefore lacks standing to sue on its behalf. “Logic as well as authority dictate this result. To  
 11 permit a plaintiff to assert the claims of a class of which he is not a part and to seek relief in which  
 12 he has no concrete individual interest is to sanction a sham class action and to abandon any  
 13 substantial role for the named plaintiff himself, as distinguished from his attorney.” *Wofford v.*  
 14 *Safeway Stores, Inc.*, 78 F.R.D. 460, 477 (N.D. Cal. 1978) (refusing to permit a named plaintiff  
 15 who was not a member of the class, and thus lacked standing, to represent the class).

16 In her First Amended Complaint, Ms. Wahl proposes to represent a class composed of:

- 17 a. All current and former California homeowners who were insureds or  
 additional insureds under an ASIC FPI policy; and
- 18 b. Who paid premiums for an ASIC FPI policy; and
- 19 c. Such payments for the ASIC FPI policy included premiums for any period of  
 FPI which *overlapped* prior homeowner insurance still in effect pursuant to  
 20 the homeowners’ LLPEs.

21 Docket No. 14 (emphasis supplied).

22 Ms. Wahl is not a member of this putative class since she was never subject to an insurance  
 23 “overlap.” In its Summary Judgment Order, the Court held that “EMC waived any coverage under  
 24 the Farmers LLPE by arranging for ASIC to provide ‘seamless’ coverage as of the date Wahl’s  
 25 policy expired. *Thus the insurance ‘overlap’ alleged by Wahl did not in fact occur*, and the  
 26 imposition of force placed insurance as of January 27, 2006, did not breach the ASIC Policies.”  
 27 Summ. Judg. Order at 9 (emphasis supplied). Because Ms. Wahl is not a part of the putative class  
 28 she herself defined, she lacks standing to represent it.

**B. Ms. Wahl Cannot Show Good Cause To Belatedly Amend The Class Definition.**

Further, Ms. Wahl may not modify the putative class definition without amending her pleadings. “The court is bound by the class definition provided in the complaint,” so the Court may “not consider certification of the class beyond the definition provided in the complaint unless plaintiffs choose to amend it.” *Berlowitz v. Nob Hill Masonic Mgmt.*, No. C96-1241 MHP, 1996 WL 724776, at \*2 (N.D. Cal. Dec. 6, 1996).<sup>2</sup> Ms. Wahl’s deadline for amending has passed, *see* Docket No. 46 (ordering that “amendments to the pleadings or the joinder of additional parties shall be completed on or before August 14, 2008”), and she cannot show “good cause” for which the Court should allow a belated amendment. *See* Fed. R. Civ. P. 16(b)(4); *Johnson v. Mammoth Recreations, Inc.*, 975 F.2d 604, 607-08 (9th Cir. 1992) (once a district court files a scheduling order establishing deadlines for amending pleadings, the Rule 16 “good cause” standard applies, not the more liberal Rule 15 standard). Ms. Wahl affirmed in the *Second* Joint Case Management Statement that “the parties require no additional time to amend their pleadings.” Docket No. 76 at 8. Indeed, in the *seven months* since the Summary Judgment Order was entered, Ms. Wahl has made no effort to file an amended pleading. Allowing an amendment eliminating the class definition’s reference to the so-called “overlap” also would prejudice ASIC, which engaged in extensive discovery and summary judgment briefing as to whether such an “overlap” existed. If Ms. Wahl had an alternative way of defining the class, she should have done so long ago.

**II. ASIC Is Entitled To Judgment On The Pleadings As To The Breach Of Statutory Duty And Constructive Fraud Claims.**

In addition to being unable to represent the defined putative class, Ms. Wahl fails to state a claim upon which relief can be granted in her First Amended Complaint.

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<sup>2</sup> *See also Costello v. Chertoff*, No. C08-688 JVS, 2009 WL 2223006, at \*4 (C.D. Cal. July 16, 2009) (“The Court is bound to class definitions provided in the complaint and, absent an amended complaint, will not consider certification beyond it.”); *Ortiz v. McNeil-PPC, Inc.*, No. C07-678 MMA, 2009 WL 1322962, at \*2 (S.D. Cal. May 8, 2009) (quoting *Berlowitz* and denying motion for leave to file a belated amended complaint modifying the class definition); *Jasper v. C.R. England, Inc.*, No. C08-5266 GW, 2009 WL 873360, at \*6 (C.D. Cal. Mar. 30, 2009) (holding that “Plaintiff would have to seek to amend his Complaint before the Court even reaches th[e] issue” of whether a narrower class definition could satisfy Rule 23).



**A. ASIC Does Not Owe A Duty Of Disclosure To Third-Party Beneficiaries.**

Ms. Wahl's claims for breach of statutory duty and constructive fraud "are closely tied to one another," and both claims "arise from Wahl's allegation that ASIC violated its duty to disclose material facts under the California Insurance Code," specifically Insurance Code § 332. Summ. Judg. Order at 10. However, Ms. Wahl only has "third-party beneficiary status," *id.* at 6 n.4, as an additional insured under the insurance contract, First Am. Compl. ¶ 16(e); she is not a party to the contract. By its terms, the Insurance Code imposes upon a "party to a contract of insurance" a duty of disclosure only to another *party* to the contract. Cal. Ins. Code § 332 ("Each party to a contract of insurance shall communicate to the other [party to the contract], in good faith, all facts within his knowledge which are or which he believes to be material to the contract and as to which he makes no warranty, and which the other has not the means of ascertaining.") (alterations supplied).

In California, "to establish fraud through nondisclosure or concealment of facts, it is necessary to show that the defendant was under a legal duty to disclose them." *Buckland v. Threshold Enters.*, 155 Cal. App. 4th 798, 807 (2007) (internal quotation marks omitted). No duty of disclosure extends to third-party beneficiaries. Nor is a third-party beneficiary a "party to a contract of insurance." *See Garcia v. Truck Ins. Exchange*, 36 Cal. 3d 426, 436 (1984) ("Whatever rights Dr. Lewis holds under this policy are the rights of a third-party beneficiary. Dr. Lewis was not a party to the insurance contract between Queen of Angels Hospital and its insurance carrier. A putative third party's rights under a contract are predicated upon the contracting parties' intent to benefit him."); *Murphy v. Allstate Ins. Co.*, 17 Cal. 3d 937, 944 (1976) (stating that a third-party beneficiary to an insurance contract "is not a contracting party; his right to performance is predicated on the contracting parties' intent to benefit him"). Ms. Wahl therefore fails to state a claim against ASIC insofar as ASIC never owed her a statutory duty of disclosure.

**B. If Ms. Wahl Had A Right To Information, She Waived It By Failing To Make Reasonable Inquiries In Light Of What She Knew About The Coverage.**

Even assuming ASIC owed Ms. Wahl a duty under the Insurance Code, her disclosure-based claims fail for an alternative reason. The Code qualifies the duty of disclosure, providing that "[t]he right to information of material facts may be waived . . . by neglect to make inquiries as to

such facts, where they are distinctly implied in other facts of which information is communicated.” Cal. Ins. Code § 336; *see also* Cal. Civ. Code § 19 (deeming a person to have “constructive knowledge” when she “has actual notice of circumstances sufficient to put a prudent man upon inquiry” and where “by prosecuting such inquiry, he might have learned such fact.”). That is, a person’s “right to disclosure of material facts may be waived by [her] own failure to follow up obvious leads.” *Old Line Life Ins. Co. v. Superior Court*, 229 Cal. App. 3d 1600, 1606 (1991).

Here, Ms. Wahl was on inquiry notice of the potential and actual cost of the EMC LPI coverage, as well as the potential scope of the coverage; she simply neglected to investigate further. The Court found it “undisputed that EMC’s string of warning letters, as well as the Deed itself, cautioned Wahl repeatedly that force placed insurance was likely to be substantially more expensive than independent homeowner’s insurance and that it may or may not cover the homeowner’s full interest in the property.” Summ. Judg. Order at 11; *see, e.g.*, First Am. Compl. Exs. C & D. Indeed, the binder enclosed with the April 3, 2006 letter expressly informed Ms. Wahl that the premium for the LPI coverage would be \$4,052 – exactly the amount she was later charged by EMC. Docket No. 35-2. These facts “distinctly implied” to Ms. Wahl that the EMC LPI coverage would be substantially more expensive than any coverage she might obtain on her own, but she did not “make inquiries as to such facts.” Cal. Ins. Code § 336. She therefore waived any statutory right to further information as a matter of law.

**C. Ms. Wahl Is Not A Party To The Contract And May Not Rescind It.**

As a third-party beneficiary – not a party – to the ASIC insurance contract, Ms. Wahl is not entitled to rescind that contract, which is the sole remedy she seeks under her breach of statutory duty and constructive fraud claims. *See* First Am. Compl. at 14 & 16 (“Second Cause of Action for Rescission for Breach of Statutory Duty to Disclose”; “Third Cause of Action for Rescission for Constructive Fraud”). Put simply, the rescission remedy is unavailable as a matter of law to a third-party beneficiary:

Civil Code section 1559 grants a third-party beneficiary the right to enforce the contract, not rescind it, and Civil Code section 1689 limits its grant of rescission rights to the contracting parties. Not only do the relevant statutes demand making rescission unavailable to a third-party beneficiary, but common sense compels the conclusion. The interest of the third-party beneficiary is as the intended recipient of

the benefits of the contract, and a direct right to those benefits, *i.e.*, specific performance, or damages in lieu thereof, will protect the beneficiary's interests. Rescission, on the other hand, extinguishes a contract between the parties. Plaintiff, not having participated in the agreement, not having undertaken any duty or given any consideration, is a stranger to the agreement, with no legitimate interest in voiding it.

*Schauer v. Mandarin Gems of Cal., Inc.*, 125 Cal. App. 4th 949, 959-60 (2005) (internal citation omitted).

#### **D. Section 332 Does Not Impose A Tort Duty Or Support A Tort Claim.**

Regarding the constructive fraud claim, Ms. Wahl "contends that ASIC violated its § 332 duties by failing to disclose details about the coverage and costs of the ASIC Policies after the premiums had already been charged[.]" Summ. Judg. Order at 11. As shown by the April 3, 2006 letter and accompanying ASIC binder, this allegation is untrue – it is undisputed that EMC did not charge the ASIC premium to Ms. Wahl's escrow account until May 3, 2006.

But even if it were true, Section 332 does not impose a duty of disclosure upon which a tort claim may rest. In fact, one federal court recently dismissed a negligent misrepresentation claim founded upon a supposed violation of Section 332, holding that the "plain text" of Section 332 and its related Insurance Code provisions, Cal. Ins. Code §§ 330-339, "speak only to *contractual* duties and rights." *United Guar. Mortg. Indem. Co. v. Countrywide Fin. Corp.*, No. C09-1888 MRP, 2009 WL 3199844, at \*15 (C.D. Cal. Oct. 5, 2009) (emphasis supplied). The court explained that "these statutes have long been held to provide contract rules that supplement, but do not replace, ordinary contract rules" and "serve to 'safeguard the parties' freedom to contract.'" *Id.* (quoting *Mitchell v. United Nat'l Ins. Co.*, 127 Cal. App. 4th 457, 469 (2005)). "These provisions should not hinder that freedom by threatening tort remedies for ordinary contractual breach." *Id.* & \*22 n.38. In short, "the 'duty' imposed in Insurance Code § 332 is a contractual, not tort, duty." *Id.* The Court should likewise reject Ms. Wahl's attempt to invent a tort claim based on Section 332.

#### **III. ASIC Is Entitled To Judgment On The Pleadings As To The UCL Claims.**

The UCL establishes three varieties of unfair competition – acts or practices which are fraudulent, unlawful, or unfair. *Berryman v. Merit Prop. Mgmt., Inc.*, 152 Cal. App. 4th 1544, 1554 (2007). Although Ms. Wahl's First Amended Complaint invokes all three varieties, her UCL claims universally fail. To the extent Ms. Wahl asserts that the UCL was violated by a failure to

disclose the terms of the ASIC coverage, that claim is foreclosed for the same reasons her breach of statutory duty and constructive fraud claims are foreclosed. *See* Section III.A, *infra*. To the extent Ms. Wahl asserts “that force placed insurance is an unfair business practice under [the UCL] because it essentially forces homeowners to pay for double coverage for their lender’s benefit,” Summ. Judg. Order at 12, the Court should grant judgment in ASIC’s favor because the alleged conduct was EMC’s business practice, not ASIC’s, *see* Section III.B, *infra*, and the practice is not “unfair” under the UCL, *see* Section III.C, *infra*.

**A. As Go The Breach Of Statutory Duty And Constructive Fraud Claims, So Go Any Other Disclosure-Based UCL Claims That Ms. Wahl May Be Asserting.**

As an initial matter, no viable UCL “fraud” claim exists for a disclosure-based violation. A UCL “fraud” prong claim cannot lie where a party has no duty to disclose the operative fact. *Buller v. Sutter Health*, 160 Cal. App. 4th 981, 987 (2008); *Berryman*, 152 Cal. App. 4th at 1557. Here, not only was there no duty incumbent upon ASIC to disclose information to a third-party beneficiary, Ms. Wahl waived her right to the information by neglecting to “follow up obvious leads.” *Old Line*, 229 Cal. App. 3d at 1606. Again, the Deed, the April 3, 2006 letter and binder, and other warning letters supplied to Ms. Wahl state clearly that the LPI coverage could and would be obtained at a higher cost than any coverage she might obtain on her own. Summ. Judg. Order at 11; Docket No. 35-2; *see Lambros v. Metro. Life Ins. Co.*, 111 Cal. App. 4th 43, 50 (2003) (rejecting insured’s UCL “fraud” claim that defendant life insurance company did not refund premiums after surrender of the policy since the policy set forth the method of calculation of the cash surrender value, thus informing plaintiff that premiums would not be refunded); *Walker v. Countrywide Home Loans, Inc.*, 98 Cal. App. 4th 1158, 1178 (2002) (“That the deed of trust does not expressly state that property inspection fees may be charged to the borrower after default does not preclude Countrywide from doing so when the deed of trust unambiguously permits the lender to charge the delinquent borrower for ‘whatever’ is necessary to protect the property’s value, ‘including’ attorney fees and entering the property to make repairs, and puts the borrower on notice that property inspections may be performed. The deed of trust is not deceptive or likely to deceive borrowers with regard to property inspection fees.”) (internal citation omitted).

Next, a disclosure-based UCL claim cannot rest on the “unfair” prong. In determining what is “unfair” in UCL consumer cases, courts have required that the cause of action be “tethered” to specific constitutional, statutory or regulatory provisions.<sup>3</sup> No violation of an expressed legislative policy (e.g., Section 332) exists here. In any event, because the LPI coverage’s actual and potential costs were disclosed to Ms. Wahl, there is no possible “unfairness.” See *Walker*, 98 Cal. App. 4th at 1177 (rejecting UCL “unfair” claim where the deed of trust put plaintiff on notice that the lender would charge for the cost of property inspections required by plaintiff’s delinquency); *South Bay Chevrolet v. Gen. Motors Acceptance Corp.*, 72 Cal. App. 4th 861, 887-88 (1999) (rejecting UCL “unfair” claim where the plaintiff had been made aware of the defendant lender’s allegedly unfair method of calculating interest).

There also is no viable UCL “unlawful” claim for a disclosure-based violation. It is elementary that “a UCL cause of action borrows the substantive portion of the borrowed statute to

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<sup>3</sup> See, e.g., *Flower v. Wachovia Mortg. FSB*, No. C09-343 JF, 2009 WL 975811, at \*7 (N.D. Cal. Apr. 10, 2009); *AHO Enters. v. State Farm Mut. Auto. Ins. Co.*, No. C08-4133 SBA, 2008 WL 4830708, at \*4 (N.D. Cal. Nov. 6, 2008); *Van Slyke v. Capital One Bank*, No. C07-671 WHA, 2007 WL 3343943, at \*11 (N.D. Cal. Nov. 7, 2007); *Churchill Village, LLC v. Gen. Elec. Co.*, 169 F. Supp. 2d 1119, 1130 & n.10 (N.D. Cal. 2000); *Buller*, 160 Cal. App. 4th at 991; *Belton v. Comcast Cable Holdings, LLC*, 151 Cal. App. 4th 1224, 1239 (2007); *Textron Fin. Corp. v. Nat’l Union Fire Ins. Co.*, 118 Cal. App. 4th 1061, 1072 (2004); *Scripps Clinic v. Superior Court*, 108 Cal. App. 4th 917, 940 (2003); *Byars v. SCME Mortg. Bankers, Inc.*, 109 Cal. App. 4th 1134, 1147 (2003); *Gregory v. Albertson’s, Inc.*, 104 Cal. App. 4th 845, 854 (2002).

In *Cel-Tech Communications, Inc. v. Los Angeles Cellular Telephone Co.*, the California Supreme Court rejected the so-called “balancing test” for determining whether a practice was unfair under the UCL. 20 Cal. 4th 163 (1999). This arose in the context of a suit between business competitors. The “balancing test” involved weighing the harms to the plaintiff against the utility of the defendant’s practice to determine whether the practice was unfair. *Cel-Tech* required that an unfair practice must be “tethered” to a legislatively declared policy or a showing of an impact on competition. *Id.* at 186. The court reserved the question of whether its new definition would apply in consumer cases as well as competitor cases. *Id.* at 187 n.12. Reading *Cel-Tech* narrowly, some courts have found *Cel-Tech* applicable only to cases involving competitors, and have continued using the “balancing test.” However, since 1999, most courts have held that the rationale of *Cel-Tech* compels the conclusion that the “unfair” prong must be tethered to a legislative policy; “otherwise the courts will roam across the landscape of consumer transactions picking and choosing which they like and which they dislike.” *Van Slyke*, 2007 WL 3343943, at \*11. “Even in cases which are not ‘competition’ cases, the ‘tethering’ requirement still applies.” *AHO Enters.*, 2008 WL 4830708, at \*4. This view also makes sense as a matter of statutory construction. There is only one word, “unfair,” used in the statute; the Legislature did not set forth one definition for competitor cases and another for consumer cases. The word “unfair” must mean the same thing for all purposes. “To give the same word[] a different meaning for each category would be to invent a statute rather than interpret one.” *Clark v. Martinez*, 543 U.S. 371, 378 (2005).

1 prove the ‘unlawful’ prong of that statute,” *Blanks v. Seyfarth Shaw LLP*, 171 Cal. App. 4th 336,  
 2 364 (2009), so “a violation of another law is a predicate for stating a cause of action under the  
 3 UCL’s unlawful prong.” *Berryman*, 152 Cal. App. 4th at 1554. Plaintiff’s UCL “unlawful” prong  
 4 claim necessarily fails because no violation of the borrowed statute, Section 332, can be shown.  
 5 *See Lazar v. Hertz Corp.*, 69 Cal. App. 4th 1494, 1507 (1999). Moreover, Section 332 is not the  
 6 type of statute that can be “violated” so as to give rise to an “unlawful” act or practice under the  
 7 UCL. “Section 332 is part a series of statutes concerning insurance contract negotiations.  
 8 Together, the statutes ‘entitle’ a party to rescind a contract for ‘concealment.’” *United Guar.*, 2009  
 9 WL 3199844, at \*22 (citing Cal. Ins. Code §§ 330-339). “Section 332 defines the general  
 10 disclosure duty for this contractual remedy.” *Id.* “The statutes establish a default ‘right’ held by a  
 11 contracting party – a right the party may waive, contract away, elect not to invoke, or otherwise  
 12 impair. It is somewhat unusual to say that default contract rules can be ‘violated’ so as to constitute  
 13 an ‘unlawful’ business act.” *Id.* (internal citations omitted).

14 **B. The Allegedly Unfair Practice Of “Force Placing” Homeowner’s Insurance In**  
 15 **Lieu Of An LLPE Is EMC’s Business Practice, Not ASIC’s Business Practice.**

16 Turning to the claim that the alleged practice of “force placing” insurance during the  
 17 pendency of an LLPE period is an “unfair” business practice, Ms. Wahl has targeted the wrong  
 18 company. The practice is EMC’s – not ASIC’s. ASIC merely supplied the insurance coverage at  
 19 EMC’s request; ASIC did not require Ms. Wahl to either acquire or pay for it. Specifically, the  
 20 Court found in its Summary Judgment Order:

- 21 • “EMC purchased a one-year ASIC policy” effective January 2006, Summ. Judg. Order at 4;
- 22 • “EMC charged the cost of the premium to Wahl’s escrow account at the end of the sixty-day  
 23 temporary binder period,” *id.*;
- 24 • “EMC notified Wahl that if she failed to provide proof of other acceptable insurance  
 25 coverage, the ASIC policy would be renewed for a second year,” *id.*;
- 26 • when Ms. Wahl “did not provide such proof, EMC renewed the policy at a cost of  
 27 \$4,052.00,” *id.*;
- 28 • “EMC . . . retained the right to determine the adequacy of the homeowner’s insurance  
 arranged by Wahl,” *id.* at 8;
- the Deed “gave EMC free rein to change the Borrower’s insurance obligations at any point  
 during the lifetime of the loan,” *id.*;



- 1 • “*EMC* was acting within its rights under the contract when it concluded that the cancellation of the Farmers Policy put Wahl in non-compliance with her insurance obligations, notwithstanding the LLPE’s continued limited coverage of *EMC*’s interest,” *id.* at 8-9;
- 2 • the Deed “gave *EMC* the prerogative to determine what insurance policies would satisfy it, and *EMC* exercised that prerogative when it deemed the cancellation of Wahl’s Farmers Policy to be inadequate,” *id.* at 9;
- 3 • “*EMC* waived any coverage under the Farmers LLPE by arranging for ASIC to provide ‘seamless’ coverage as of the date Wahl’s policy expired,” *id.*; and
- 4 • “*EMC* made a point of requiring Wahl to obtain a homeowner’s policy with an LLPE clause,” *id.*

5 (Emphases supplied.)

6 A defendant’s liability under the UCL must be based on its “personal participation” in, and  
 7 “unbridled control” over, the alleged business practice. *Perfect 10, Inc. v. Visa Int’l Serv. Ass’n*,  
 8 494 F.3d 788, 808 (9th Cir. 2007) (affirming dismissal of UCL claim where defendant financial  
 9 institutions processed credit card payments to websites that allegedly infringed plaintiff’s copyright  
 10 and trademark rights); *In re Firearm Cases*, 126 Cal. App. 4th 959, 982-85 (2005) (rejecting UCL  
 11 claim asserting that firearms manufacturers’ and distributors’ conduct enabled criminals to acquire  
 12 handguns because the “only business practice the defendants in this case have engaged in is  
 13 marketing their product in a lawful manner to federally licensed dealers”). “[P]assive business  
 14 interactions with an entity that might be violating the UCL is not sufficient to establish aiding and  
 15 abetting liability.” *In re Actimmune Mkt’g Litig.*, No. C08-02376 MHP, 2009 WL 3740648, at \*19  
 16 n.4 (N.D. Cal. Nov. 6, 2009). Here, ASIC’s supplying insurance coverage to EMC under its  
 17 standing agreements with EMC is a “passive business interaction” and does not equate to a right to  
 18 “force place” insurance on a delinquent borrower. Only EMC, as the lender, had that prerogative,  
 19 which was granted by Ms. Wahl in the Deed of Trust.

20  
 21  
 22 **C. The Alleged Business Practice Of “Force Placing” Homeowner’s Insurance In  
 23 Lieu Of An LLPE Is Not “Unfair” Under The UCL.**

24 The UCL “unfair” claim fails for other reasons.

25 **1. No legislatively declared policy has been violated.**

26 Ms. Wahl’s inability to identify the infringement of a constitutional, statutory or regulatory  
 27 provision that would prohibit EMC from requiring homeowner’s insurance that EMC deemed  
 28 adequate, or ASIC from supplying it, is fatal to her claim. A UCL “unfair” theory must be tied to

specific constitutional, statutory or regulatory provisions. *See* footnote 3, *supra*. The claim thus fails because it is not tethered to the violation of any legislative policy.

**2. California statutory and regulatory provisions expressly permit EMC and ASIC to place the coverage that EMC deems acceptable.**

Rather than imposing legal restrictions, the California Insurance Code and its implementing regulations *affirmatively permit* EMC to place whatever insurance is deemed required by a deed of trust or other mortgage instrument, up to the replacement value of the improvements on the property. Ms. Wahl may not contravene the Legislature’s intent by imposing new, judicially created restrictions on that right under the guise of “enforcing” the UCL.

“Specific legislation may limit the judiciary’s power to declare conduct unfair. If the Legislature has permitted certain conduct or considered a situation and concluded no action should lie, courts may not override that determination. When specific legislation provides a ‘safe harbor,’ plaintiffs may not use the general unfair competition law to assault that harbor.” *Cel-Tech*, 20 Cal. 4th at 182; *see also Lazar*, 69 Cal. App. 4th at 1505-06 (“The UCL does not apply if the Legislature has expressly declared the challenged business practice to be lawful in other statutes.”).

Here, multiple statutes and regulations provide a “safe harbor” to require the homeowner’s insurance of EMC’s choosing. The Insurance Code affords lenders the statutory “*right* to furnish such insurance or to renew any insurance required by the contract of sale or trust deed or other loan agreement if the borrower or purchaser shall have failed to furnish the insurance or renewal thereof within such reasonable time or form as may be specified in the sale or loan agreement.” Cal. Ins. Code § 771(a) (emphasis supplied). Similarly, lenders have a statutory “*right* to furnish such insurance or to renew such insurance, and to charge the account of the borrower or purchaser with the costs thereof, if the borrower or purchaser fails to deliver to the lender such insurance at least 30 days prior to the expiration of the policy.” *Id.* § 771(d) (emphasis supplied); *see also* 10 Cal. Code Regs. § 107.601(a) (granting “the *right* to furnish or renew such insurance if the borrower or purchaser shall have failed to furnish the insurance or renewal thereof within such reasonable time or form as may be specified in the sale or loan agreement.”) (emphasis supplied); *id.* § 2181.1(a) (same). Lenders also may “require a borrower, as a condition of receiving or maintaining a loan



1 secured by real property, to provide hazard insurance coverage against risks to the improvements on  
 2 that real property,” as long as the insured amount does not exceed “the replacement value of the  
 3 improvements on the property.” Cal. Civ. Code § 2955.5(a). None of these provisions deny or  
 4 limit these rights if an LLPE exists.

5 Since the Deed “gave EMC the prerogative to determine what insurance policies would  
 6 satisfy it,” Summ. Judg. Order at 8-9, the “safe harbor” created by these statutes and regulations  
 7 constitutes a complete defense to the UCL “unfair” claim. *See, e.g., Goldman v. Standard Ins. Co.*,  
 8 341 F.3d 1023, 1036 (9th Cir. 2003) (holding that statute permitting disability insurers to deny  
 9 coverage on the basis of an insured’s mental impairment if the rejection is based on actuarial  
 10 principles or claims experience provided a “safe harbor” from liability in a UCL claim alleging that  
 11 a mentally impaired insured was wrongfully denied coverage); *Lazar*, 69 Cal. App. 4th at 1505-06  
 12 (holding that statute authorizing vehicle rental companies to require renters to have attained a  
 13 minimum age precluded a UCL claim alleging wrongful imposition of a minimum age  
 14 requirement). ASIC is affirmatively permitted by law to place the insurance at EMC’s request. “A  
 15 business practice cannot be unfair if it is permitted by law.” 69 Cal. App. 4th at 1505. If anything,  
 16 it is Ms. Wahl’s UCL claim that infringes upon public policy: “In the absence of any general  
 17 declaration of public policy we discern no reason to interfere with the parties’ full freedom to  
 18 contract for coverage on any terms not specifically prohibited by statute.” *Mission Nat’l Ins. Co. v.*  
 19 *Coachella Valley Water Dist.*, 210 Cal. App. 3d 484, 497 (1989) (internal quotation marks omitted).

### 20 **3. Ms. Wahl had reasonably available alternatives to the LPI coverage.**

21 Ms. Wahl’s alleged injury was entirely avoidable. She could have obtained alternative  
 22 insurance from an insurer of her choosing. That she chose not to, at her own risk, does not convert  
 23 EMC’s practice of requiring adequate insurance at a higher cost, or ASIC’s provision of that  
 24 insurance, into an “unfair” business practice. The availability of reasonable alternatives to an  
 25 otherwise improper business practice is a complete defense to a UCL “unfair” claim. *See Davis v.*  
 26 *Ford Motor Credit Co.*, 179 Cal. App. 4th 581 (2009) (rejecting UCL “unfair” claim because the  
 27 imposition of late fees for successive months reasonably could have been avoided had plaintiff  
 28 made his monthly payments timely “in accordance with his obligations under the contract”; holding

1 that “Davis reasonably could have avoided the alleged injury” so “Davis has not, and cannot, state a  
 2 claim under the unfairness prong of the UCL.”); *Shadoan v. World Savs. & Loan Ass’n*, 219 Cal.  
 3 App. 3d 97, 103 (1990) (rejecting UCL “unfair” claim where borrower plaintiffs alleged no facts  
 4 indicating that they were unable to receive more favorable terms from another lender, and thus  
 5 “alleged no facts from which it could be concluded that they lacked true bargaining power”).

6 **4. Ms. Wahl may not second-guess the Deed as being “unfair.”**

7 There is nothing “unfair” about placing LPI coverage. The Deed expressly permits EMC to  
 8 place whatever homeowner’s insurance EMC deems adequate, even if at a higher cost to its  
 9 borrowers. As the Court found, the Deed’s provisions “gave EMC free rein to change the  
 10 Borrower’s insurance obligations at any point during the lifetime of the loan,” so it “becomes  
 11 apparent that EMC was acting within its rights under the contract when it concluded that the  
 12 cancellation of the Farmers Policy put Wahl in non-compliance with her insurance obligations,  
 13 notwithstanding the LLPE’s continued limited coverage of EMC’s interest.” Summ. Judg. Order at  
 14 8-9. “In other words, even if EMC anticipated at the time it entered into the Deed that it might rely  
 15 on an LLPE, it was empowered under the terms of the contract to make unilateral adjustments later  
 16 and deem an LLPE inadequate for its coverage needs.” *Id.* at 9.

17 Ms. Wahl may not engage in *post hac* criticism of her lender’s contractual prerogative to  
 18 require homeowner’s insurance in lieu of an LLPE. Exercising a right under a contract is not  
 19 “unfair.” See *Eichman v. Photomat Corp.*, 880 F.2d 149, 168 (9th Cir. 1989); *Walker*, 98 Cal. App.  
 20 4th at 1177 (rejecting UCL “unfair” claim where “the deed of trust ‘unequivocally permits’  
 21 Countrywide to charge the Walkers with the reasonable cost of the property inspections” in the  
 22 event of default); *South Bay Chevrolet*, 72 Cal. App. 4th at 887-88 (rejecting UCL “unfair” claim  
 23 where dealer’s use of a particular interest calculation method was “contractually authorized”).  
 24 Vague notions of “fairness” do not suffice. “The ‘unfairness’ element of the unfair competition law  
 25 does not give the courts a general license to review the fairness of contracts.” *Walker*, 98 Cal. App.  
 26 4th at 1177 (internal quotation marks omitted). “Although the unfair competition law’s scope is  
 27 sweeping, it is not unlimited. Courts may not simply impose their own notions of the day as to  
 28 what is fair or unfair.” *Cel-Tech*, 20 Cal. 4th at 182.

1       The Court need venture no further than the Deed itself, but it warrants observing that  
 2 requiring homeowner's insurance in lieu of an LLPE advances legitimate business and societal  
 3 interests. First, there is nothing "unfair" about earning a profit. Lenders profit by the interest  
 4 earned on loans to borrowers. It is therefore to a lender's benefit if the loans in its portfolio  
 5 continue to perform, and are not repaid early. If the cost of replacing damaged improvements is  
 6 covered by homeowner's insurance, then the borrower will repair the damage, the loan will  
 7 continue to perform, and the lender will continue to collect interest payments. But if the loan's  
 8 principal balance is repaid after a casualty loss, as under LLPE coverage, then the loan will cease to  
 9 perform, and the lender will have lost its source of profits. Nor is it "unfair" for the lender to  
 10 preserve the loan's profitability when the borrower breaches *her* obligation to maintain insurance in  
 11 the first place. A lender should not be left without recourse simply because the borrower fails to  
 12 live up to her end of the bargain.

13       Second, the maintenance of replacement cost coverage also benefits the borrower. If  
 14 coverage exists only to protect the lender's interest by paying off the loan, the borrower would be  
 15 left with a property which may be extensively damaged or destroyed, and faced with the task of  
 16 trying to obtain financing to rebuild. The borrower may not be able to secure financing on terms as  
 17 favorable as the prior loan, or indeed may not be able to secure such financing at all.

18       Third, Californians at large gain by the practice of requiring homeowner's insurance in lieu  
 19 of an LLPE since the practice encourages borrowers to repair severely damaged homes. *Uninsured*  
 20 borrowers are less likely to have insurance proceeds to rehabilitate their homes, and are more likely  
 21 to abandon or neglect the homes in their damaged condition. Neighborhoods would become  
 22 blighted. To deter uninsured borrowers' perverse incentive of abandoning or neglecting damaged  
 23 homes, and to instead incentivize restoration, there is a societal interest in requiring borrowers to  
 24 remain insured for the replacement value of their properties' improvements.

25       Unlike the Legislature, the Court is not in a position to determine whether LLPEs are "good  
 26 enough" to protect lenders. Nuanced business and social issues are at play, so the Court should  
 27 abstain from attempting to set economic policy. *See, e.g., Desert Healthcare Dist. v. PacifiCare*  
 28 *FHP, Inc.*, 94 Cal. App. 4th 781, 795 (2001) (rejecting judicial review of a UCL "unfair" claim

1 based on health service plan's practice of requiring providers to waive rights, stating that "the trial  
 2 court would have to determine the appropriate levels of capitation and oversight," "an economic  
 3 arena that courts are ill-equipped to meddle in"); *Cal. Grocers Ass'n v. Bank of America*, 22 Cal.  
 4 App. 4th 205, 218 (1994) (rejecting judicial review of a UCL "unfair" claim based on the  
 5 unconscionability of check processing fees as "an entirely inappropriate method of overseeing bank  
 6 service fees"). "[B]ecause the remedies available under the UCL, namely injunctions and  
 7 restitution, are equitable in nature, courts have the discretion to abstain from employing them.  
 8 Where a UCL action would drag a court of equity into an area of complex economic policy,  
 9 equitable abstention is appropriate." *Desert Healthcare*, 94 Cal. App. 4th at 795.

#### 10 **IV. ASIC Is Entitled To Judgment On The Pleadings As To Any Declaratory Relief.**

##### 11 **A. Ms. Wahl Asks The Court To Contradict Its Summary Judgment Order, So 12 The Requested Declaratory Relief No Longer Serves Any Useful Purpose.**

13 Finally, Ms. Wahl is not entitled to declaratory relief, which she seeks in her Seventh Cause  
 14 of Action. "Declaratory relief should be denied when it will neither serve a useful purpose in  
 15 clarifying and settling the legal relations in issue nor terminate the proceedings and afford relief  
 16 from the uncertainty and controversy faced by the parties." *United States v. Washington*, 759 F.2d  
 17 1353, 1357 (9th Cir. 1985) (en banc). Declaratory relief cannot serve a "useful purpose" in this  
 18 litigation. Ms. Wahl asks the Court to find that ASIC acted contrary to the "rights and duties under  
 19 the provisions of ASIC's FPI policies imposed on homeowners as insureds or additional insureds,  
 20 and the homeowners' LLPEs, and the resulting obligations between the parties to pay or return FPI  
 21 premiums." First Am. Compl. ¶ 68. In ruling on the breach of contract and failure of consideration  
 22 claims, the Court foreclosed such a finding. The Court held that the Deed's provisions "gave EMC  
 23 free rein to change the Borrower's insurance obligations at any point during the lifetime of the  
 24 loan," so "even if EMC anticipated at the time it entered into the Deed that it might rely on an  
 25 LLPE, it was empowered under the terms of the contract to make unilateral adjustments later and  
 26 deem an LLPE inadequate for its coverage needs." Summ. Judg. Order at 8-9. The Court should  
 27 decline to issue a declaratory judgment at odds with its earlier rulings.  
 28

**B. No Live Controversy Remains, So The Requested Declaratory Relief Is Moot.**

The request for declaratory relief fails independently because Ms. Wahl is no longer covered by an ASIC insurance policy, and no LPI coverage “overlaps” with an LLPE. A declaratory judgment “determin[ing] the rights and duties which exist between the parties to ASIC’s FPI policies,” First Am. Compl. ¶ 68, calls for an opinion on a moot issue.

“A federal court cannot issue a declaratory judgment if a claim has become moot.” *Pub. Utilities Comm’n of Cal. v. FERC*, 100 F.3d 1451, 1459 (9th Cir. 1996). “A claim is moot if it has lost its character as a present, live controversy.” *United States v. Geophysical Corp. of Alaska*, 732 F.2d 693, 698 (9th Cir. 1984). That is, where the conduct sought to be prevented has already occurred, and declaratory relief cannot undo what already has been done, the relief is moot, and must be denied. *See Seven Words LLC v. Network Solutions*, 260 F.3d 1089, 1095 (9th Cir. 2001). A plaintiff’s own actions terminating the challenged conduct can render moot a claim for declaratory relief. *See Harris v. Itzhaki*, 183 F.3d 1043, 1050 (9th Cir. 1999) (tenant’s claims for declaratory relief were mooted by the tenant’s departure from his apartment complex); *Jones Intercable of San Diego, Inc. v. City of Chula Vista*, 80 F.3d 320, 328 (9th Cir. 1996) (cable television operator’s claims for declaratory relief were moot because the operator had disposed of the cable infrastructure at issue); *Blair v. Shanahan*, 38 F.3d 1514, 1519-20 (9th Cir. 1994) (former panhandler’s claims for declaratory relief invalidating an aggressive panhandling statute were moot because the panhandler had obtained employment and stopped begging for money).

Here, there is no continuing breach, violation or other harm at issue. Ms. Wahl purchased from Farmers a new insurance policy of her own, and the 2006 and 2007 ASIC insurance policies are no longer in force. *See* Summ. Judg. Order at 4-5; First Am. Compl. ¶ 16(g). That Ms. Wahl demands monetary relief for ASIC’s past actions does not “cure” the mootness. Declaratory relief may be moot even if the plaintiff nonetheless has a valid claim for monetary relief. *See McQuillion v. Schwarzenegger*, 369 F.3d 1091, 1095 (9th Cir. 2004); *Cole v. Oroville Union High Sch. Dist.*, 228 F.3d 1092, 1099 (9th Cir. 2000). A “declaratory judgment without the possibility of prospective effect would be superfluous.” *McQuillion*, 369 F.3d at 1095 (emphasis supplied).

**CONCLUSION**

For all of the foregoing reasons, ASIC respectfully requests that this Court dismiss the class allegations for Ms. Wahl's lack of membership in the putative class and her consequent lack of representational standing, and grant ASIC judgment on the pleadings in its favor as to the Second, Third, Fifth and Seventh Causes of Action in the First Amended Complaint.

Dated: January 27, 2010

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By: /s/ Frank G. Burt

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AMERICAN SECURITY INSURANCE COMPANY

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